MARKET PERFORMANCE REPORT.

AUGUST 2022

2022

MESSAGE FROM OUR BDM.

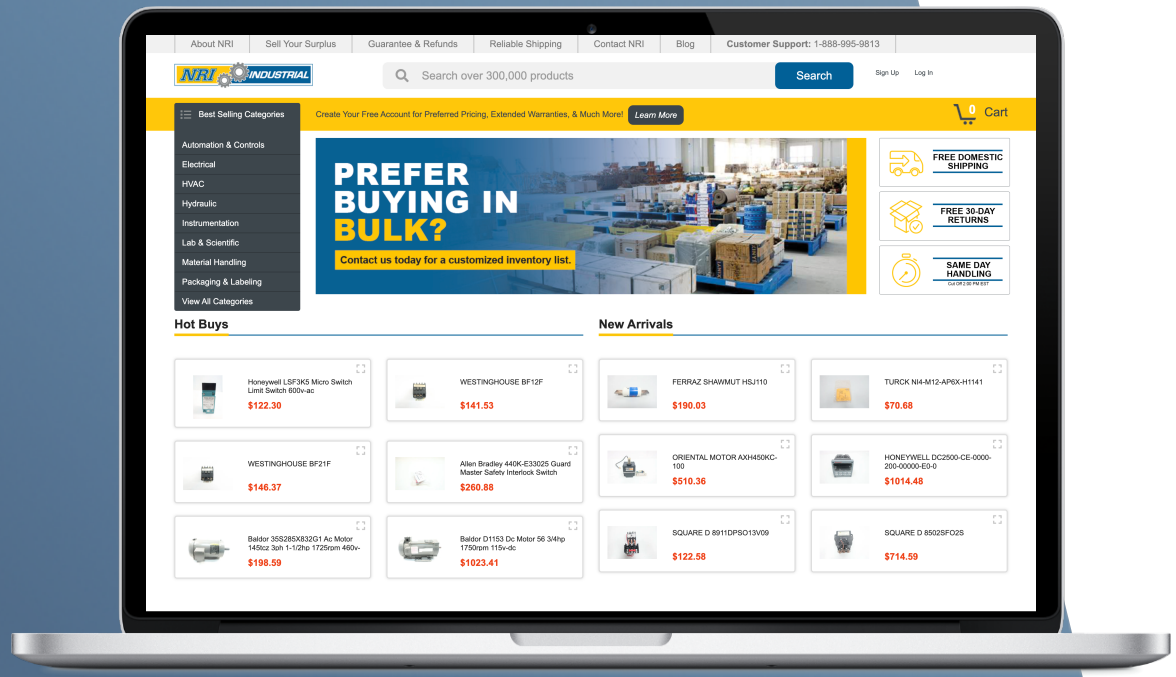
“Redeploying assets across facilities within your organization is another way to quickly improve spare parts management within your organization. For this strategy of asset management to be effective, you need to ensure that your inventory is shared across all facilities allowing each location to access and see precisely what assets each facility has.”

MICHELE LESTER

Our Mission

A WORLD WITHOUT INDUSTRIAL SURPLUS.

“We assist our clients find and recover value in challenging situations.”



NRI INDUSTRIAL MARKETPLACE SUCCESS

Tight supply conditions and strong end-user demand continue to drive increasing used equipment values in both the retail and auction markets.

700K

ITEMS INSTOCK

100k+

POSITIVE FEEDBACKS

ACTIVE MONTHLY USERS

112,699

TOP 10 BEST SELLING CATEGORY

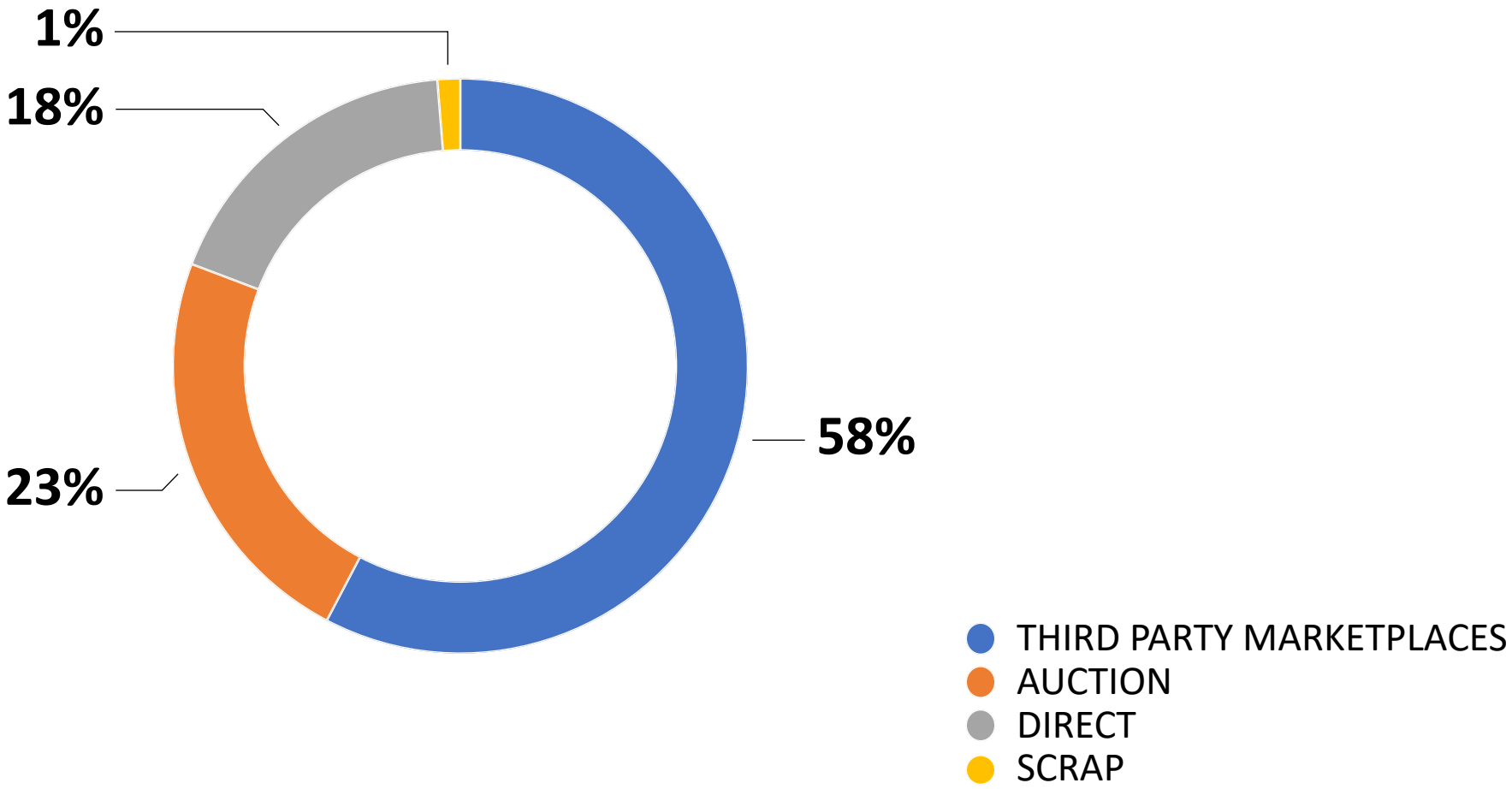
Automation & Controls > PCB Circuit Boards was by far the most demanded category of all in the last month of AUG and will continue to be our strongest category. This data is based on the number of buying enquiries across our platform.

3,244

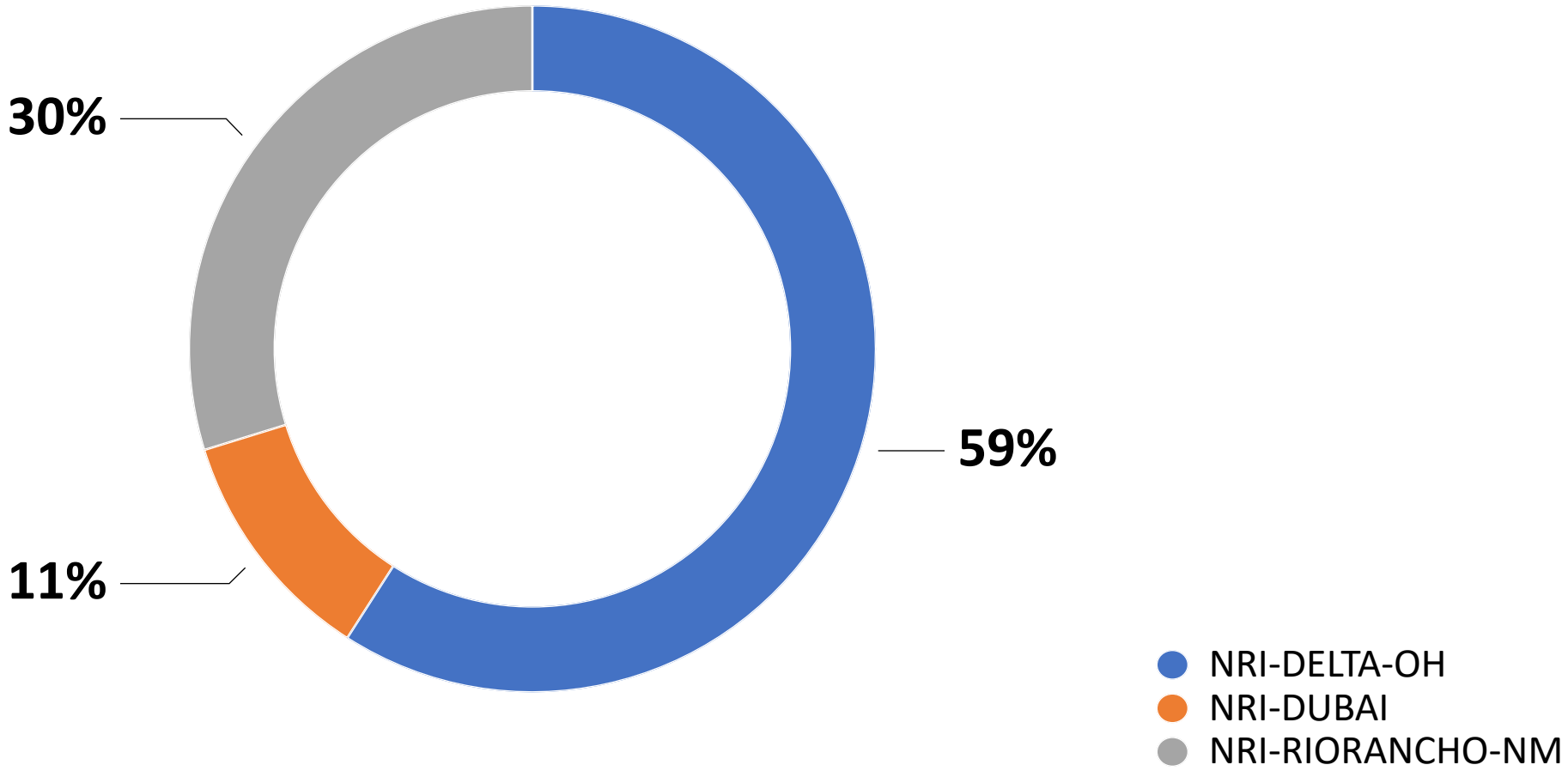
HIGHEST AVG SOLD VALUE

Category	Avg Item Value
Automation & Controls > PCB Circuit Boards	$739.23
Automation & Controls > HMIs and Displays > Operator Interface Panels	$1,577.96
Automation & Controls > Servo > Servo Drives and Amplifiers	$3,244.77
Electrical > Electric Motors > AC Motors	$305.11
Automation & Controls > Motor Drives > AC VFD Drives	$1,048.94
Electrical > Electrical Components > Other Electrical Components	$143.65
Automation & Controls > Servo > Servo Motors	$1,151.48
Automation & Controls > PLC and DCS Modules > Controller Modules	$517.20
Automation & Controls > PLC and DCS Modules > Ethernet and Communication Modules	$370.57
Instrumentation > Pressure Measurement > Pressure Transmitters > Differential Pressure Transmitters	$662.05

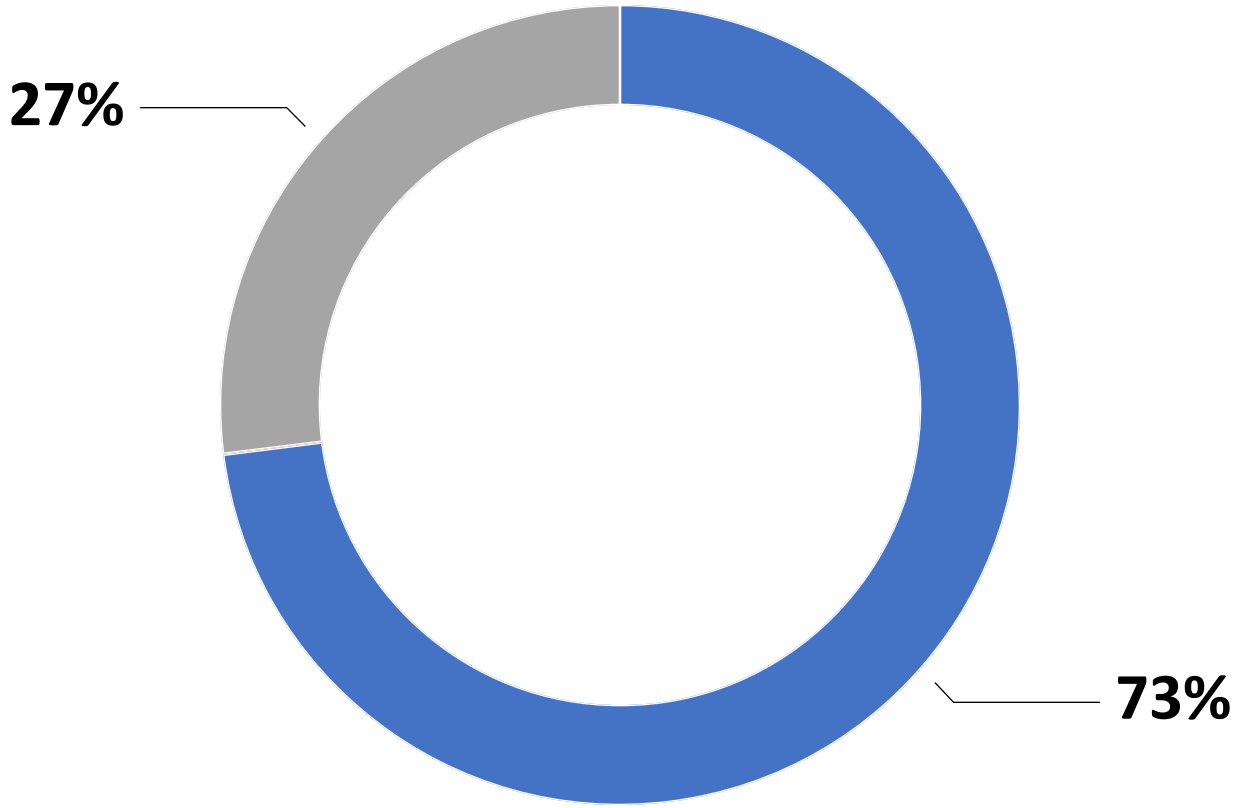
% of sales by channel overall



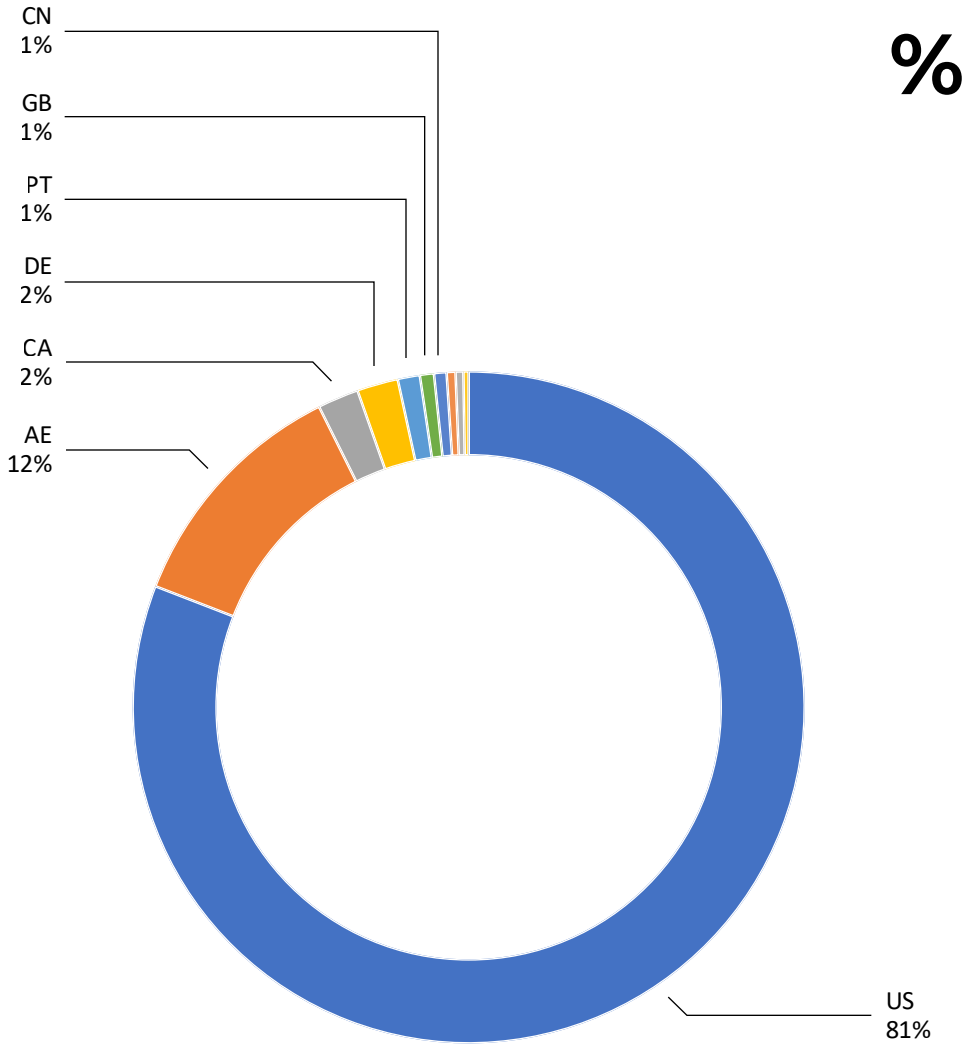
% of sales by sold value by warehouse locations



Quantity sold by warehouse locations



% of sales by country



Average sold value by condition

Condition	Average of Sold Price ($)
New	$284
New Other	$325
Parts	$468
Used	$492
Grand Total	**$387**

01

ALLEN BRADLEY

02

SIEMENS

03

GENERAL ELECTRIC GE

04

FISHER

05

FANUC

TOP SELLING BRANDS.

8.42 STR

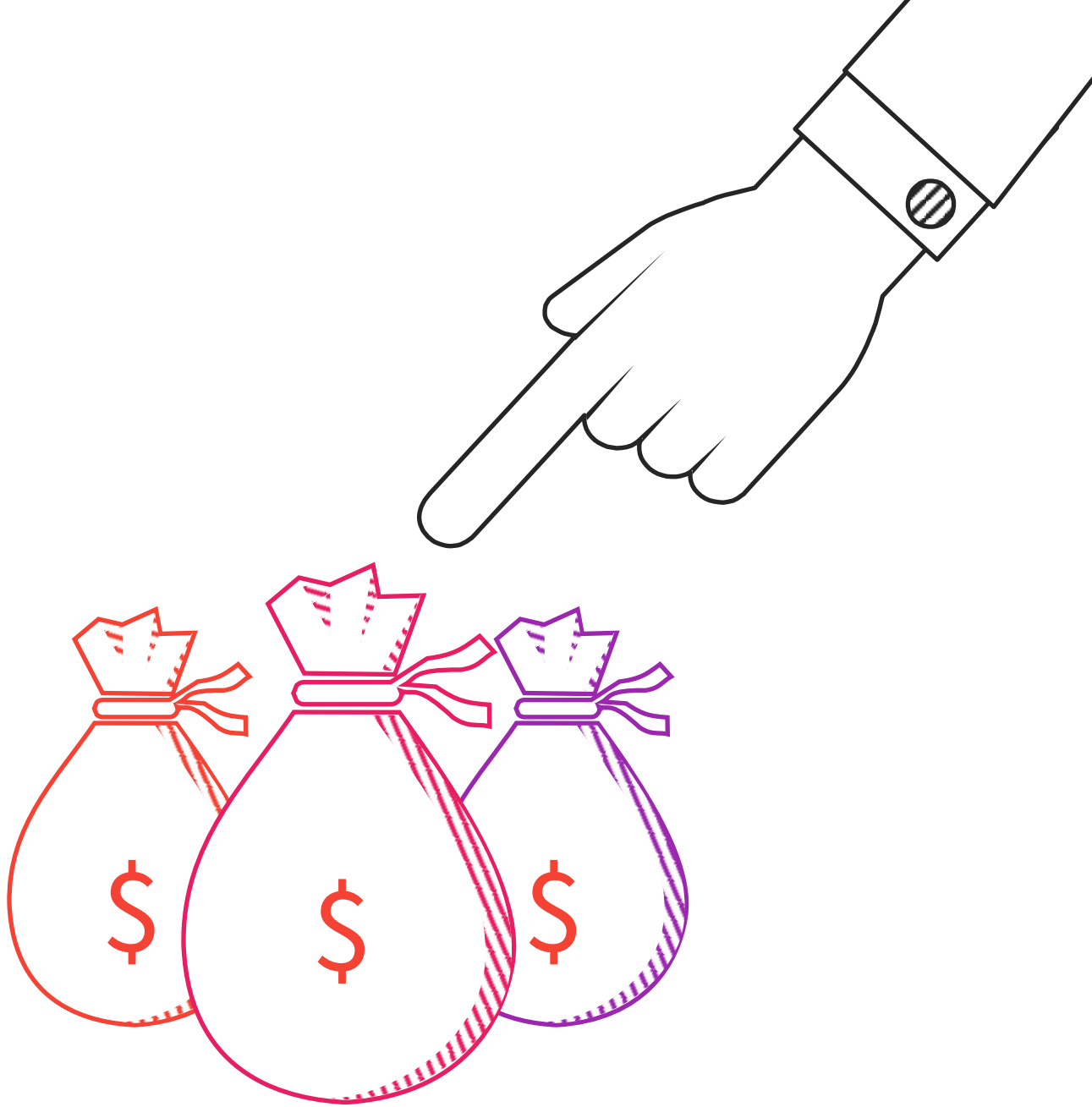
(Sell Through Rate)

For the month of August, **Allen Bradley** STR has hit an all-time high coming in at 8.42%.

AVERAGE ITEM SOLD VALUE

$300.

This past month was a record one for NRI INDUSTRIAL, by any measure. Positive price trends across all sectors were reported, while NRI PARTS records high total sales, active users, and overall sales prices.



% of total sales & average sold value by top brands

Brand	Avg Item Value	% Total
ALLEN BRADLEY	$335.35	8.42%
SIEMENS	$819.89	4.34%
GENERAL ELECTRIC GE	$568.74	3.86%
FISHER	$423.45	2.17%
FANUC	$1,257.24	1.49%

Average spent by top 10 countries

Country	Avg Order Value
US	$482.45
AE	$20,131.12
CA	$466.75
DE	$1,288.87
PT	$7,280.47
GB	$615.69
CN	$822.79
MX	$264.25
KR	$1,022.61
TW	$1,714.12

Average spent by top 10 states

State	Avg Spent $
US-AK	$372
US-AL	$443
US-AR	$390
US-AZ	$378
US-CA	$238
US-CO	$207
US-CT	$178
US-DE	$454
US-FL	$335
US-GA	$398

CASE STUDY SPOTLIGHT

INDUSTRIAL CONSIGNMENT SERVICES FOR VALVE & PARTS DISTRIBUTOR

Our client is an industrial equipment and parts distributor servicing the Midwestern United States. Their inventory primarily consists of valves and automation components for a wide range of industrial businesses. After restructuring their operations, much of our client's assets became surplus or idle to their needs.

Our client was inundated with a large quantity of surplus and idle assets. They sought an asset management solution that could provide the resources required to sell, transport and store these assets, while providing the maximum return on assets.

Overview

We offered our clients a multi-faceted asset recovery solution that focused on maximizing their return on assets and providing a streamlined process for managing and storing their surplus equipment.

millions

27K

OF EQUIPMENT WAS STORAGE OFF-SITE.

21K

SKU WAS PROCESSED AND PREPARED FOR RESALE

NRI
INDUSTRIAL